SBA

U.S. Small Business Administration

The Facts About . . . SBA on the Information Superhighway

Anyone with access to a computer and a connection to the Internet can literally have a wealth of small business information at a keystroke. The U.S. Small Business Administration has made it easier than ever to speed along the information superhighway to find exactly the right help in the shortest amount of time. Today, small business owners and entrepreneurs can check into the SBA's World Wide Web site and find free, online courses taking them step-by-step through the process of starting or expanding a business.

Want to know how to finance your new business? The SBA Web site provides information on its lending and equity investment programs.

Need some help with small business management advice? The SBA provides it free online through connections with members of SCORE, the Service Corps of Retired Executives.

Want SBA publications or forms? You can download many of them, including loan applications, from the SBA's World Wide Web pages.

Through electronic connections to bulletin-board services and the Internet, the SBA keeps you on the cutting edge of federal programs designed for small business owners and potential entrepreneurs. The services are available every day of the year.

SBA's Internet Resources

All that wealth of information starts at the SBA's home page at www.sba.gov. The page introduces established and potential SBA customers to an overview of the agency and features such areas as Headline News, which includes information about recent SBA initiatives and Congressional actions affecting small businesses. Other areas on the home page include:

- Starting A special section providing complete, step-by-step instructions
 to begin a business, including a start-up kit, business plan, training,
 counseling, online classes in such areas as business plans and raising
 capital, and BusinessLINC, an area bringing together available business
 mentors and protégés with programs designed to help new entrepreneurs. The
 section also contains free e-mail business counseling offered by SCORE at
 www.score.org.
- Financing A section detailing loan and equity investment programs, business forms you can fill out online or download, free SBA online financial workshops, and free downloadable financial shareware for use in your business.
- Expanding A section including the PRO-Net® database for details on obtaining government contracts, ACE-Net for growing businesses looking for investors, and Tech-Net, an electronic gateway of technology information and resources for and about small, high-tech businesses.
- Offices & Services A section outlining programs devoted to women, veterans, minorities, networking, disaster assistance, the Welfare to Work Initiative and HUBZones, a program designed to provide federal contracting opportunities for qualified small businesses located in distressed communities.
- Local SBA Resources a listing of local SBA offices, contacts and the services they provide to local businesses, including a local calendar of events for workshops, seminars and other programs.
- Your Government A section with Internet links to Web pages of the White House, Congress, the U.S. Business Advisor, federal and state agencies,

- including the U.S. Patent Office, the U.S. Census Bureau, the Internal Revenue Service and state home pages.
- Online Library A section with specialized areas for the laws and regulations pertaining to small businesses, SBA publications, reports, statistics and studies, and communications with Congress.
- Outside Resources A section with Inter-net links to all sorts of business resources from financing to business schools and from search engines to find particular products or programs to trade shows and business travel.

Other Electronic Resources

The SBA's bulletin-board system, called SBA OnLine, is easily accessed by anyone with a computer, modem and the software needed to download information using major transfer protocols such as Gopher or File Transfer Protocol. By using Gopher or FTP, you don't need a direct connection to the Internet through a commercial provider. A toll-free number, 1-800-697-4636, provides connections to SBA and other government agencies and to downloadable files.

A toll number allows users to download applications software and access personal mailboxes, Internet mail and newsgroups, searchable data banks and gateways.

Other services include the ability to send e-mail to the SBA chief counsel for advocacy or to SCORE counselors. Special-interest groups provide forums for businesses with common interests to exchange information. The SBA's special-interest groups include advertising, agriculture, aviation, communications, computer services, construction, desktop publishing, education, home-based businesses, mail-order businesses and more.

How to Access the SBA Electronically

Number Access Usage

1-800-697-4636 SBA and other government

agency information Downloadable files

1-900-463-4636 SBA and other government

(14¢ per minute) agency information

Downloadable files

202-401-9600 Downloadable application

Washington, software files
D.C., metro Gateway
area E-mail
(Toll call) Internet mail
Newsgroups

Searchable data banks

202-205-6400 Technical support

SBA Internet addresses

Home page: www.sba.gov

Gopher: gopher://gopher.sba.gov Telnet: telnet://sbaonline.sba.gov U.S. Business Advisor: www.business.gov

For More Information

SBA offices are located in all 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands and Guam. For the office nearest you, look under "U.S. Government" in your telephone directory, or contact:

SBA Answer Desk: 1-800 U ASK SBA

- Fax: 202-205-7064TDD: 704-344-6640
- Your rights to regulatory fairness: 1-888-REG-FAIR

SBA Affiliates

Inquire at your local SBA office for the location nearest you.

- BICs Business Information Centers
- TBICs Tribal Business Information Centers
- OSCSs One Stop Capital Shops
- SCORE Service Corps of Retired Executives
- SBDCs Small Business Development Centers
- USEACs U.S. Export Assistance Centers
- WBCs -Women's Business Centers

SBA Publications

The Facts About ... SBA Publications — a listing of free SBA publications

Did you know that in fiscal 1998 the SBA —

- maintained a guaranteed loan portfolio of more than \$40 billion in loans to 491,000 small businesses that otherwise would not have had such access to capital?
- backed more than 47,100 loans totaling \$10.8 billion to America's small businesses?
- made a record 3,456 investments worth \$3.24 billion through its venture capital program?
- provided more than 30,000 loans totaling over \$728 million to disaster victims for residential, personal-property and business losses?
 - extended management and technical assistance to nearly 830,000 small
- businesses through its 12,400 Service Corps of Retired Executive volunteers and 1,000 small business development center locations?
- helped 6,000 small disadvantaged businesses obtain \$5.9 billion in federal contracts?

Did you know that America's 23 million small businesses —

- employ more than 50 percent of the private workforce?
- generate more than half of the nation's gross domestic product?
- are the principal source of new jobs?

All of the SBA's programs and services are provided to the public on a nondiscriminatory basis.

SBA no. FS-0065 (05/99)